

# In-Kingdom for the Kingdom\_

Accelerate adoption of Cloud and be a pioneer with Kingdom's Cloud -First policy with Class C from CST

Co-innovation and Industry focused ecosystem building





Bringing the Global Innovation to the Kingdom- Always localized for the Saudi sectors needs



Compliant with Continuous Data Sovereignty



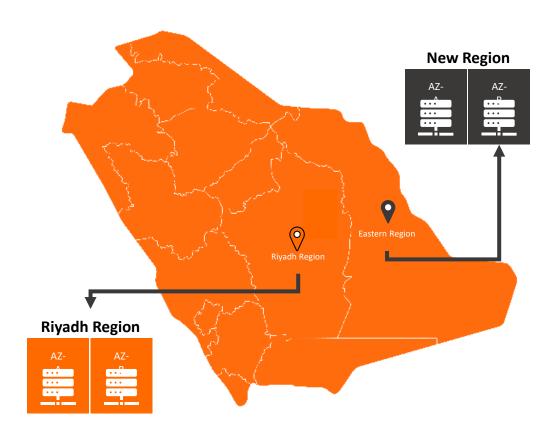


17 focus industry verticals and with dedicated solutions, teams, best practices and use cases. Combined with cross industry offerings

# Alibaba Cloud Local Presence\_

**KSA** is the 28<sup>th</sup> and latest region joining Alibaba cloud worldwide map with two availability zones "Two DCs" in Riyadh City

New Two Zones are planned in Eastern region and expected to be up and running by end of 2023.



# **Industry Solutions for Digital Transformation**

Made by the industry, for the industry

### **Industry Solutions**



### **Digital Government**

- Government Cloud
- Citizen Super App
- · One certificate for individual
- One time processing for government affair



### **City Brain**

- Smart Transportation
- · Security and stability
- City event perception
- Municipal management
- Intelligent Operation Center



### **Health Care & Education**

- Education Cloud
- Education Health Records
- · Chronic disease monitoring
- Al for Disease Diagnoses
- Online Health



### Manufacturing

- Intelligent Control and Operation and Maintenance by digital twin
- Factory Brain
- Intelligent Supply Chain
- · Automation warehouse



### **Financial Services**

- Digital Wallet Based on Super APP
- Biometric-based KYC
- Lays the foundation
- · Lending and Credit Management
- Fintech-level database
- AML











**Disaster Recovery** 

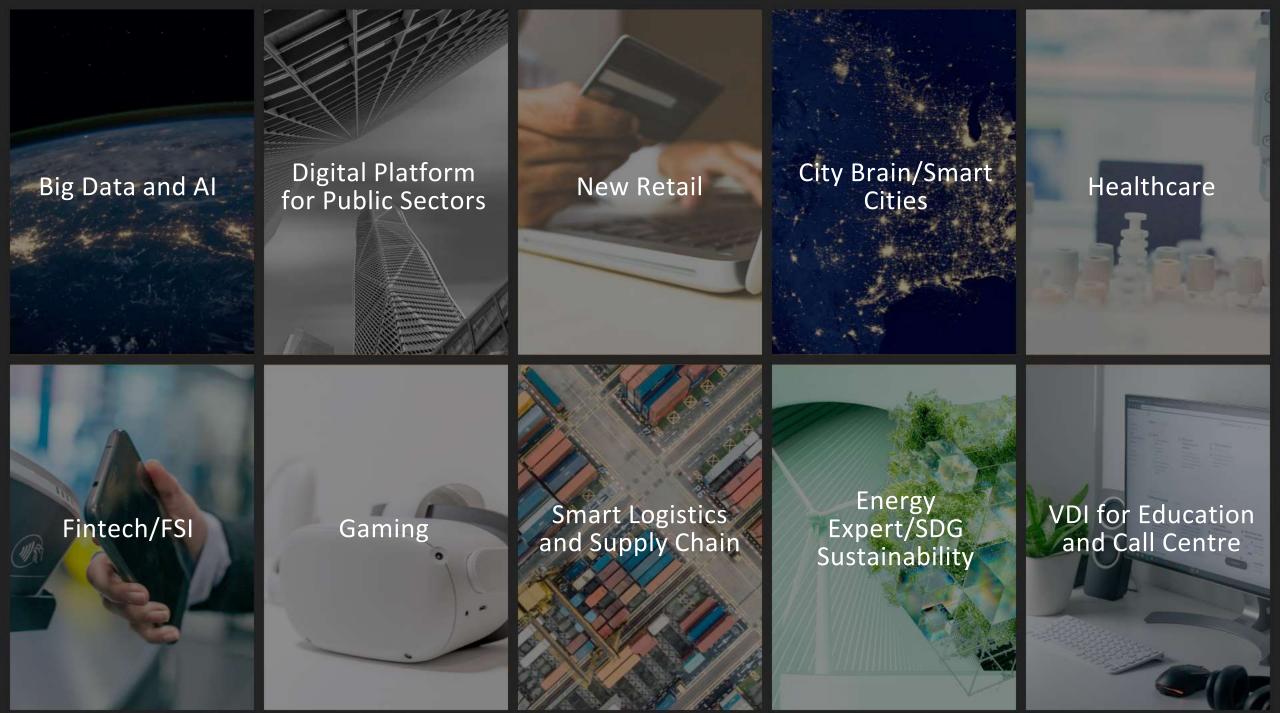
**Cloud Migration** 

**Security & Compliance** 

Backup & Restore

Data Analytics & Al





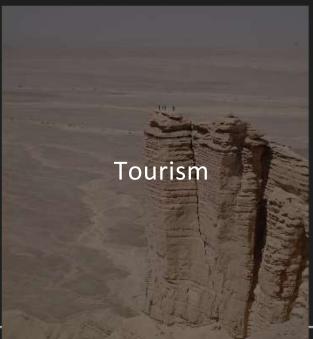














# **Smart Logistics & Supply Chain\_**

# Solution Design

- Reduce Operating Cost
- Efficient and suitable hardware equipment selection
- Advanced Al simulation calculation proof

Automated few people and unmanned operations Save labor cost



Equipment utilization improvement Optimal allocation of resources

# Integration & Implementation

- Integrated standardization
- Integration flexibility
- Systematic maintenance and upgrading



Flexible operation process, flexible response to business peaks and valleys



Data interconnection Achieve intelligent decision-making

# Intelligent Operation

- Automated Operation SOP
- Automatic intelligent digital Management



Penetration, mobility, and visualization of warehouse management



# **Cross Industry Solutions**\_



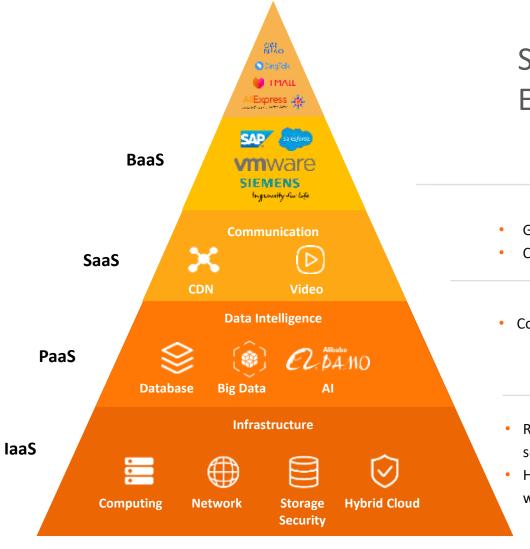








# Solid End to End Solutions and Platforms\_



Strong Eco-System Strategically Positioned for End-to-End Transformations

- Gartner certified global CDN provider, More than 2800 CDN nodes over the world
- Connect to 1 billion devices worldwide, 60 million minutes live streaming each day
- Comprehensive database portfolio

- Rich infrastructure portfolio include computing, network, storage, security, and Hybrid cloud solution.
- Highest single instance SLA (99.975%), top 5 Network SLB, top-ranked container service worldwide by Gartner.

# **Sustainability and Environment – Energy Expert**

Made by the industry, for the industry

# **Energy Saving**

- Energy Planning & Digitalization
  - Integrated Energy planning
  - Clean Energy planning
- Energy Consumptions Diagnosis
  - Consumptions analysis
  - Economic analysis (Electricity price based)
  - New energy efficiency analysis
- 🚹 Energy Optimization Strategy
  - Consumptions forecast
  - Power generation forecast
  - Comprehensive decision
  - Intelligent Energy Saving



# Carbon Management

- Organization Carbon Emission
  - Carbon inventory
  - Regulatory reporting
  - Verification and certification
- Product Carbon Footprint
  - Online modelling
  - Footprint calculation
  - Optimization suggestion
  - Carbon Reduction & Offset
  - Carbon reduction trading
  - Carbon credit certification



# Our Approach\_

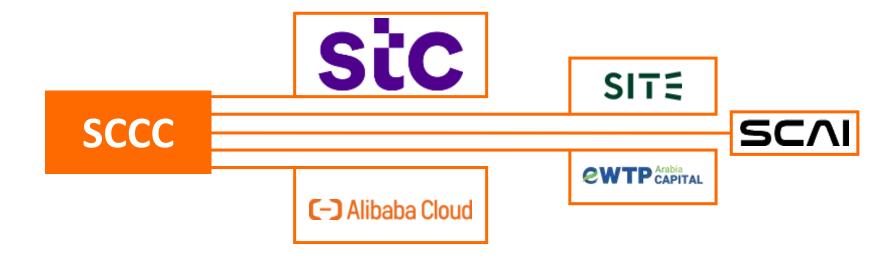
Ideation and Design Thinking Workshops Journey Roadmap and Value Realization Plans



MVP and Art of Possible Prototypes Implementation and continued Iteration



# **Unique Partnership**\_



SCCC Alibaba Cloud was formed through strong partnerships across STC Group, Alibaba Cloud, eWTP Arabia Capital, Saudi Company for Artificial Intelligence (SCAI), and the Saudi Information Technology Company (SITE) to bring the most comprehensive suite of cloud computing solutions in the Kingdom.

# **SCCC Differentiators**



Compliance with Local Regulations

Integration with local regulations and legislation that ensure that hosted data is not exposed

High Capacity and Scalability



Readiness with very high capacities and great flexibility for expansion to serve the requirements of the Saudi market



Two Data Centers in Riyadh

Two data centers in Riyadh to avoid high performance related problems (Data latency)

Unique Model with Complete Data Privacy



A unique model using global technologies that are compatible with the requirements of the Saudi market with complete data privacy and sovereignty.



Direct Delivery of IaaS

Providing (laaS) directly and immediately despite the current global challenges in production and delivery of Hardware, which in some projects reach a year and a half



# **SCCC Differentiators**



Reduced Costs and Profit Margins

Reducing the cost and profit margin of projects through the direct contractual relationship and dispensing with intermediaries

**Unique PaaS Solutions** 



Unique solutions in PaaS technologies such as PolarDB, Ocean Base etc.. are designed and fully supported by Alibaba



Fully Managed API Gateway

Providing fully managed API Gateway to facilitate customers to securely create, publish and monitor APIs in addition to high flexibility in scaling.





Backed up by the Industry
leaders in KSA, STC and its
Subsidiaries driving the Alibaba
Cloud in region at its full
potential by providing their
world class industry and
technology support. STC-Sirar,
STC-Solutions, STC-DC and
Network expertise and more.



Multiple Industries

Our vertical diversification has allowed us to build relationships with a variety of stakeholders, including customers, partners, suppliers, and other industry leaders. This has helped us to gain access to new resources and opportunities.

# Our Cloud Infrastructure Portfolio\_

Cloud Infrastructure									
Cloud Computing Services		Storage	Networking	***	Container & Middleware	<b>(</b>	Security		CDN & Edge
Elastic Compute Service		Block Storage	Virtual Private (	Cloud	Alibaba Cloud Container Service for Kuberr	netes	Anti-Ddos		CDN
ECS Bare Metal Instance		Object Storage Service	Server Load Bal	ancer	Container Registry		WAF		DCDN
Simple Application Server		File Storage NAS	NAT Gateway		Alibaba Cloud Service Mesh		Security Center		Secure Content Deliver (S-DCDN)
Dedicated Host		TableStore	Cloud Enterpris	e Network	Message Queue for Apache Kafka		Cloud Firewall		
Resource Orchestration Service Operation Orchestration Service		Log Service Storage Capacity Unit	Express Connec VPN Gateway	it	AlibabaMQ for Apache RocketMQ Message Queue for RabbitMQ		Alibaba Cloud SSL Certificate Serv Bastionhost	/ice	
Elastic Desktop Service		Hybrid Backup Recove	y Smart Access G	ateway	Enterprise Distributed Application Service		Fraud Detection		
Auto Scalling Cloud Monitor		Cloud Storage Gatewa	/ PrivateZone		Serverless Workflow Application Real-Time Monitoring Service Message Service Function Compute		Penetration Test Data Encryption Service (HMS) Content Moderation Key Management Service (KMS) IDaaS		



# **Our Cloud Infrastructure Portfolio**

# **Enterprise Services**

Blockchain as a service

**Short Message Service** 

Quick BI

Dataphin



### **Enterprise Application & Cloud Communication**

**API Gateway** Alibaba Mail

Domain Name Service

Robotic Process Automation (RPA)

ActionTrail

Direct Mail

CloudQuotation

**ZOLOZ Real ID** 

**ZOLOZ Smart AML** 

mPaaS



### Media Services

ApsaraVideo Live

ApsaraVideo VOD

ApsaraVideo Media Processing

### **Data Intelligence**



### **Databases**

PolarDB / OceanBase DB

ApsaraDB RDS for MySQL

ApsaraDB RDS for SQL Server

ApsaraDB RDS for PostgreSQL

AnalyticsDB for MySQL

AnalyticsDB for PostgreSQL

ApsaraDB for Redis

ApsaraDB for MongoDB

ApsaraDB for Hbase

ApsaraDB for MyBase

Data Autonomy Service (DAS)

**DB Management Service** 

MaxCompute

Hologres

E-MapReduce

Alibaba Cloud Elasticsearch

Realtime Compute for Apache Flink

**Data & Analytics** 

**DataWorks** 

# AI / ML



## **Artificial Intelligence**

Machine Learning Platform for AI

Image Search

Machine Translation

**Intelligent Speech Interaction** 

### IoT



### Internet of Things

IoT Platform Link IoT Edge





# Our culture responds to a relevant approach.

# **Empowering The Saudi Community:**

- Igniting Innovation with Tech Sessions in collaboration with Tuwaiq Academy
- Bootcamps with over 150 graduates
- Hackathons with 5000+ participants and 3m+ sar prizes
- GDP Program as a bridge to academic and career excellence



# Thank You

